

The image features a large, low-angle shot of an industrial facility. A massive, orange-colored pipe dominates the right side of the frame, extending from the top right towards the bottom right. In the background, there are several large white storage tanks, yellow pipes, and metal walkways with railings. The sky is clear and blue. The logo for ETI S.p.A. is overlaid in the top right corner.

ETI S.p.A.

English Version CP.00

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Your Trusted Partner in the Oil&Gas Business



ETI provides services regarding all major activities in the oil and gas field. We carry out projects involving the entire hydrocarbon transport and storage chain, from the construction of pipelines and facilities to their maintenance and reparation.

Why ETI?

- **QUALITY'**

Experience and excellent reputation

- **SAFETY**

International awards and certificates

- **LEADERSHIP**

Operating in Italy and worldwide

- **PUNCTUALITY**

Respect of deadlines



About us

ETI S.p.A. (originally Eurotecnoimpianti S.r.L.) was created in 2000 as a highly specialized company in passive and active protection — coating, painting and cathodic protection. We have since evolved to provide services regarding all major oil and gas activities.

Our company benefits from managers and shareholders with several decades of experience operating in the oil and gas field, resulting in high quality, efficiency, safety and environmental standards.

Thanks to several collaborations with leaders in the field, our company is now specialized in all activities regarding hydrocarbons transport and storage chain, from pipeline and facilities construction to their maintenance and reparation. We provide general contracting and construction services internationally to a range of commercial and industrial clients.

ETI is characterized by the presence of faithful employees who work hard to provide a superior service. Our team philosophy is based on honesty and integrity as main guidelines. **ETI**, following these principles, is reaching a sterling reputation in customer satisfaction for over 15 years. Thanks to a new professional structure and a highly qualified management team, our company is now branching out internationally.

Vision

While moving toward our goal to become a world-wide partner for construction projects, we will sustain our current partnerships through safety, quality, punctuality, leadership and devotion to each job. Customer satisfaction is our main priority, alongside sustainable growth which respects the environment of the countries in which we operate.



Certificates

ETI operates according to national and international quality and safety standards by employing well-trained workers, and foremost holds in regard their safety, as well as the safety of all customers and stakeholders.

For these reasons, **ETI** has been awarded the following: Certificate of **Quality Management System UNI EN ISO 9001:2015**; Certificate of **Environmental Management System ISO 14001:2015**; Certificate of **Safety Management System ISO 45001:2018**; Quality requirements for fusion **welding** of metallic materials according to **UNI EN ISO 3834-2:2006** and **SOA** Certificate for the qualification to the execution of **public works** for the OG6 level V category.





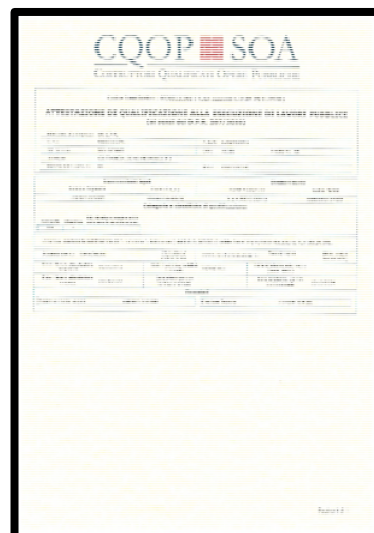
Certificate of Quality Management System UNI EN ISO 9001:2008



Certificate of Environmental Management System ISO 14001:2015



Certificate of Safety Management System ISO 45001:2018



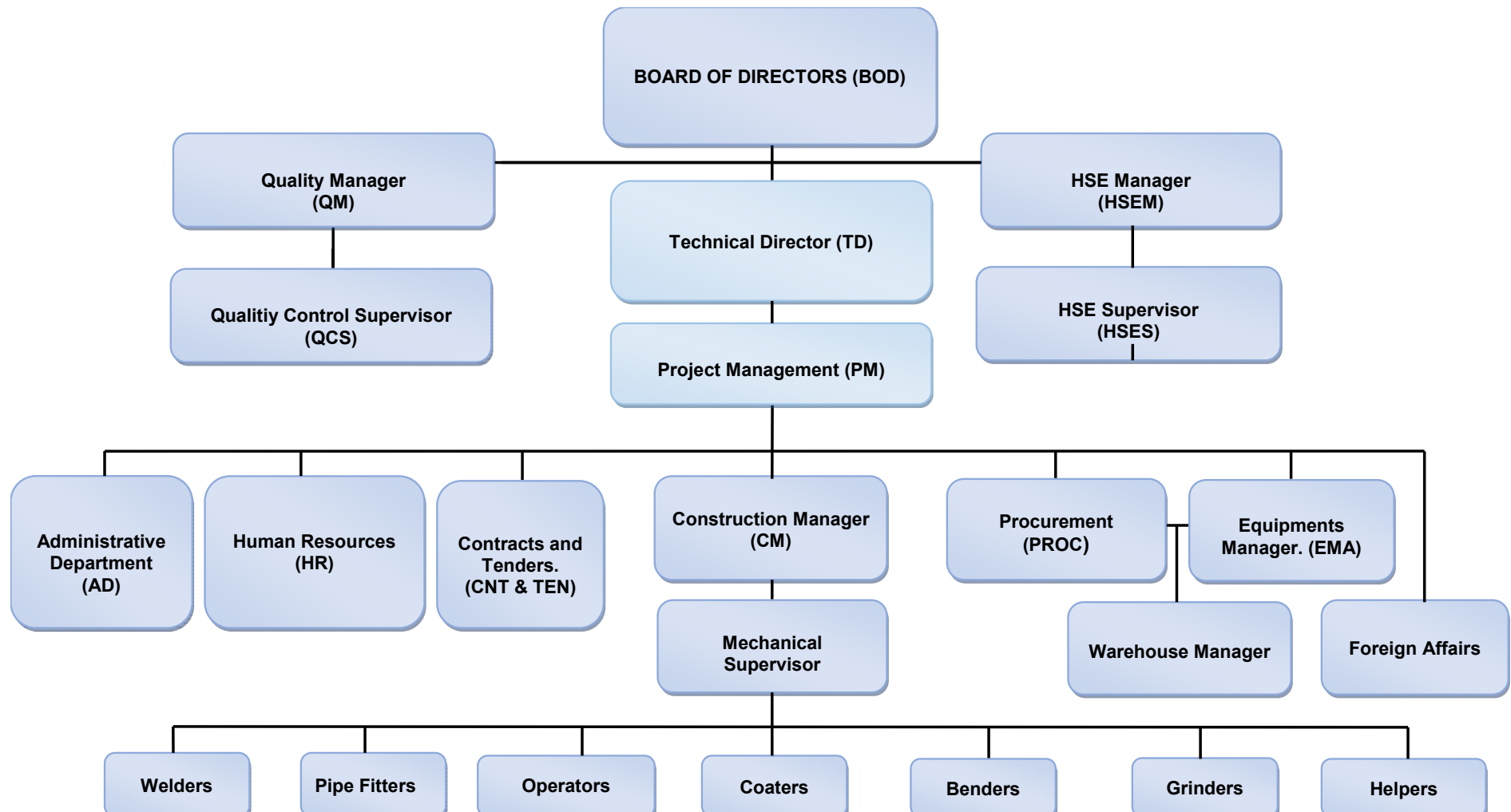
SOA Certificate for the qualification to the execution of public works for the OG6 level V category



Quality requirements for fusion welding of metallic materials according to UNI EN ISO 3834-2:2006



Organizational Chart



Services

Gas storage, compression, stations -welding and installation

Pipeline -welding and assembly

Gas network extensions (steel, polyethylene, PEAD)

User connection

District heating

Passive protection (Coating and/or Painting)

Active protection (Cathodic and/or Electrical)

Special Jobs

Sandblasting

Hydrostatic test

Manpower

Sales and Rentals



Gas storage ,compression and bypass stations welding and installation



ETI is specialized into prefabrication and assembly of pipes and special pieces where high competence is necessary.

During realization of welding and construction activities, a high welding quality is required for the GMAW and SMAW processes. Welding is realized in all welding positions (6G) and for all diameters and thicknesses.





Pipeline -welding and assembly



ETI is able to execute pipeline construction (in various thicknesses and diameters and all kinds of steel) for the transport of fluid such as oil, gas and water.

Principal **ETI** activities include:

Bending, Manual and Automatic Welding, Sandblasting, Coating, Painting, Cathodic Protection and Hydraulic Testing.





Gas network extensions and users connections (steel, polyethylene, PEAD)



ETI performs extensions to urban and extra-urban gas distribution networks. Mainly steel pipes and high-density polyethylene pipes, known as PEAD, are used.

Generally, the steel pipes are connected by electrode welding, and the polyethylene and PEAD pipes through a fusion welding of material (electro-welding).



D istrict heating



ETI performs the assembly of the pipes. In a district heating system, the heat is distributed to the buildings through a network of pipes that transports hot water or steam.

They are insulated steel tubes that are connected by electrode welding (Tig and Basic).



Passive protection (Coating and/or Painting)



ETI is specialized into coating and painting activities. Several kinds of coating are issued to protect welded joints, but the most used is the application of thermo-shrinkable sleeves, which are made of the same material of the pipe's original coating (PE, PPE...).

In the confined areas and difficult access zones, the most used kind of coating is airless or brush application of thermosetting resin to protect welded joints.

Coating activity is essential to protect by corrosion, welded joints for a long time.



Active protection (Cathodic and/or Electrical)



ETI is specialized into active protection (cathodic and/or electrical) activity. This is an electrochemical technique to protect by corrosion, metallic structures which may be damaged by exposition to an electrolyte environment (such as ground, water, salt, chemical substances, etc...).

When is it convenient?

Using active protection is convenient when the metallic structure has an original dielectric coating (passive protection), because in this case, active protection must only complete the protection by corrosion, offered by the original coating, with limited costs.

So it's easy to understand that applying cathodic protection on not coated pipes (ex...steel) is not convenient, because installation and exercise may be so expensive, and you could not reach the right protection level.



SpecialJobs



ETI is able to realize jobs with high coefficient of difficulty:

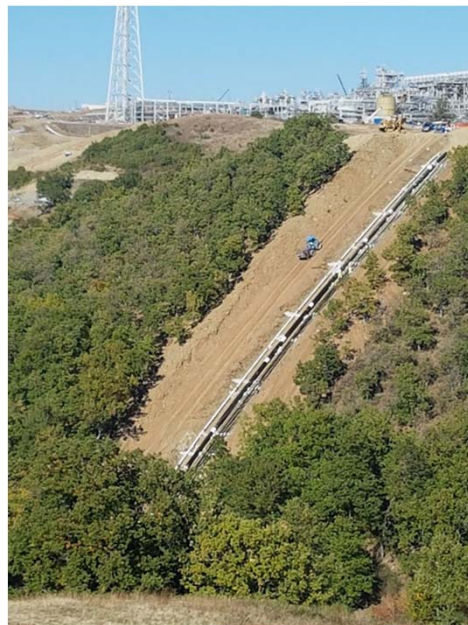
critical sections

steep slopes zones

tie-ins

pipeline construction and lowering into sea





Sandblasting



ETI is specialized into sandblasting jobs of pipelines, stations and special pieces.

We have a highly skilled staff and the best sandblasting equipment present on the market.



Hydrostatic test



ETI is specialized into hydrostatic test activities for pipelines and stations of every length and diameter.

The principal phases of an on/offshore hydrostatic test such as: Pipes' cleaning, Pipes' filling with water, Hydraulic Test and the pipes' discharge. For all these activities, **ETI** uses specific engines and equipment and highly skilled staff.

We have the best instrumentation on the market such as : hydrostatic scales, manometers, pumps, compressors, probes, and recorders ...etc..

Every activity is effectuated according with references specifications of the client and according with the regulations in force.

ETI works in safety, quality and environmentally friendly.



Manpower

Thanks to the presence into Oil & Gas sector since 2000, **ETI** now dispose of a database of almost 2000 skilled workers.

The **ETI**'s available staff is composed by: Site managers, Technicians, Foremen , Welders , Pipe fitters , Pipe Fitters' helpers , Engine's operators , Coaters and Sandblasters.

Thanks to our company's experience, all these workers have been tested and qualified on several yards and for several times.

We can guarantee their proficiency, their technical ability and their reliability.

The company also operates in foreign markets, mainly IN EUROPE (where it has branches in the following countries: Albania, Poland; Bulgaria) and AFRICA (where it has an branch in Morocco).

Our strength is the light and flexible nature of our company , which allows us to be very fast during projects' start-up into recruiting manpower and above all we have the the most competitive production costs on the market.

We are also able (in 7/10 days) to get ASME and EN documented qualified welders , thanks to particular agreements with certifying certifying third bodies.



Sales and Rentals

| Preheating coils

| Induction systems

| Automatic/Manual machine



Preheating coils / Induction systems



ETI deals with production, sale and rental of induction preheating coils (FALCON S MODEL). We produce coils with several diameters, starting from DN 80 mm (3 inches) to DN 1400 mm (56 inches).

Our coils have been projected to preheat steel pipes both outdoor and indoor. FALCON S coils can reach a steel temperature range of 0 to 600° C.

The basic working principle is induction-heating principle, generated by an electrical flux running inside copper coils, which wrap around the steel pipe.

Preheating coils' use, is necessary both in the welding and in the sandblasting/ coating phase.

Our company can also sell or rent complete induction systems including:

- TRACTOR
- GENERATOR FROM 60 TO 100 KW
- INDUCTION GENERATOR SYSTEM
- PREHEATING COIL OF EVERY DIAMETER



Paywelders



ETI rents a wide range of tractors outfitted for welding and sandblasting (PAYWELDERS and AUTOMATIC WELDING MACHINES) to all the Oil & Gas companies who need them to complete their projects.

We have modern equipment and perfectly serviceable for the kind of job they must make.

Our PAYWELDERS are outfitted with two welding machines (Miller brand); they can host 2 welders working at the same time.

Even more, our tractors have an electrical panel with several voltage 220V/72V/48V.

Some are equipped also with lifting crane.



Headquarters and Branches

Registered Office:

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ITALIA

Workshop and Warehouse:

Str. Vicinale del Petrano WN, 73010 Guagnano (LE)
ITALIA

Business and Administrative Dept.:

Via Giulio Pastore 151, 47522 Cesena (FC)
ITALIA

Local Unit:

Strada Benedetto Cairoli 15, 43100 Parma (PR)
ITALIA

Local Unit:

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